

### Business

# **Company Profile**

2024/2025

"The function of leadership is to produce more leaders, not followers." - Ralph Waldo Emerson



## General Information

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Registered With











### Our Quality

### **Assurance**

At Manyawusi Trading Enterprise, we believe that quality and safety are paramount. Defects or failures in construction and HVAC systems can lead to costly repairs, delays, and even potential safety hazards. Our unwavering dedication to "doing it right the first time" ensures that every project we undertake meets the highest standards of quality and safety.



#### **Our Approach**

Our comprehensive quality management approach encompasses two key processes:

- Quality Assurance (QA): We rigorously
  evaluate the processes we use to manage
  and deliver projects, continuously seeking
  ways to improve efficiency and effectiveness.
- Quality Control (QC): Throughout each project's lifecycle, we implement strict quality control measures to verify that all project deliverables meet stringent quality criteria.
   Our detailed quality plan, developed during the planning phase, guides us in ensuring that every major milestone is achieved with excellence.

#### **Our Objectives**

Our commitment to quality is supported by three core objectives that apply to every project:

- **Projects within Budget:** We meticulously manage resources to deliver projects on or under budget.
- **Projects on Time:** We adhere to strict timelines, ensuring timely completion without compromising quality.
- **Projects with High Quality**: We strive for excellence in every detail, guaranteeing that your project meets the highest standards of workmanship and performance.

By choosing Manyawusi Trading Enterprise, you're choosing a partner that prioritizes quality and safety at every stage of your project. Our dedicated team is committed to exceeding your expectations and delivering results that stand the test of time.



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### About

### Company

Manyawusi Trading Enterprise (MTE) is a proudly 100% blackowned, B-BBEE Level 1 contributor specializing in a number of services including construction, carpentry, asbestos removal and HVAC solutions.

Our comprehensive CIDB grading designation, which includes PE 1EB, 1EP, 7GB, 1ME, 6SE, 3SQ, and 6CE, demonstrates our wide-ranging expertise and commitment to delivering highquality, sustainable residential, commercial, and infrastructural projects across South Africa.

MTE addresses the growing demand for socio-economically responsible developments within South Africa. We are committed to delivering cost-effective, sustainable housing and infrastructure solutions that promote positive change while exceeding client expectations.

MTE offers comprehensive HVAC services across all nine provinces of South Africa, with dedicated departments for design and engineering, project execution, ongoing maintenance, and even in-house fabrication.





### Welcome

### Message

Welcome to Manyawusi Trading Enterprise! I'm incredibly excited to have you join our mission of building a better, brighter future for South Africa. At MTE, we see our nation not just for its challenges, but for its immense untapped potential. We envision thriving communities fueled by sustainable housing, cutting-edge infrastructure, and vibrant commercial spaces that empower businesses of all sizes. We're committed to being a catalyst for this progress, driven by the unshakable belief that entrepreneurial spirit, collaboration, and a relentless pursuit of excellence can unlock South Africa's true economic and social promise.

"There's an old African proverb, 'Izandla Ziyagezana' - it means 'hands wash one another.' That simple phrase captures the essence of what we believe in at Manyawusi Trading Enterprise. At MTE, we believe in a spirit of partnership, mutual respect, and a willingness to lend a helping hand. Together, through collaborative spirit. we accomplish more than we ever could individually. It's this shared iourney, this 'Izandla Ziyagezana' approach, that allows us to make a real difference in South Africa."

**Lucky Samson Makhubela** 

CEO Of Company

MTE is more than just a company; it's a force for positive change. We prioritize responsible development practices, seek innovative solutions to complex problems, and strive to deliver exceptional value to our clients and communities. Together, let's seize the incredible opportunities that lie ahead, build partnerships that drive lasting impact, and contribute to a South Africa where everyone has the chance to prosper and reach their full potential.



### Mission & Vision

#### **Mission**

To build a thriving South Africa by delivering innovative construction, sustainable infrastructure, state-of-the-art HVAC solutions, and fostering strategic partnerships that drive lasting progress.

#### **Vision**

To be South Africa's leading force for transformative spaces, where communities and businesses thrive. We achieve this through a relentless focus on collaboration, sustainable innovation, and exceeding client expectations.

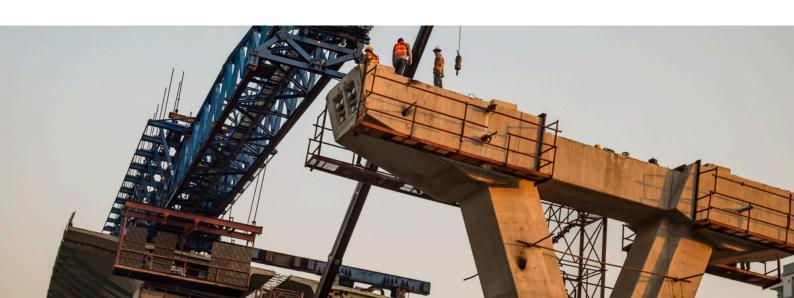


### Our **Services**

Whether you're building a dream home, renovating a commercial space, or maintaining essential infrastructure, Manyawusi Trading Enterprise is your trusted partner. We deliver tailored construction solutions that combine quality workmanship, timely execution, and a focus on exceeding your expectations.

#### Construction

- ▶ Transforming Spaces, Building Communities: Our construction services form the core of what we do at Manyawusi Trading Enterprise. Whether you envision a new shopping center, a vibrant residential complex, or essential infrastructure upgrades, our team possesses the skill and experience to bring your project to life. With meticulous attention to detail, we handle all aspects of general construction, including brickwork, plastering, painting, partitioning, and tiling. Our diverse capabilities extend to civil works, plumbing and electrical installations, and road maintenance ensuring a seamless execution from start to finish
- ▶ Proven Success, Client-Focused Approach: At MTE, we believe a successful project is built on more than just bricks and mortar; it's built on strong partnerships and clear communication. Our success is reflected in our completed projects across Gauteng and beyond. We prioritize client satisfaction, delivering exceptional quality, meeting deadlines, and tailoring solutions that fit your specific vision and budget. Let's collaborate to turn your next construction project into a resounding success





### Asbestos Removal

Manyawusi Trading Enterprise understands the potential risks associated with asbestos exposure. Our team of certified professionals is equipped to handle the safe identification, removal, and disposal of asbestos-containing materials (ACMs) from residential, commercial, and industrial properties.

### Safeguarding Your Health and Environment

- ▶ We adhere to strict safety protocols and comply with all relevant regulations, ensuring the protection of your health, your property, and the environment. Our comprehensive asbestos removal process includes:
  - Thorough Site Assessment: Identifying the presence and type of asbestos.
  - Containment and Removal: Safely containing and removing ACMs using specialized equipment and techniques.
  - **Proper Disposal:** Disposing of asbestos waste in accordance with legal requirements.
  - Air Quality Testing: Verifying the removal's success and ensuring a safe environment

By choosing MTE for your asbestos removal needs, you can trust that your project will be handled with the utmost care, professionalism, and commitment to safety.





# Cleaning & Sanitation

MTE provides comprehensive cleaning and sanitation services for commercial, industrial, and residential properties. Our experienced team uses advanced techniques and eco-friendly products to ensure a spotless and hygienic environment, promoting health and well-being.

### Comprehensive Cleaning Solutions for Every Need

- Commercial Cleaning: Tailored cleaning programs for offices, retail spaces, and other commercial properties.
  - Industrial Cleaning: Deep cleaning, machinery cleaning, and waste removal for factories, warehouses, and industrial facilities.
  - **Specialized Cleaning**: Deep cleaning for kitchens and bathrooms, as well as septic tank and conservancy tank servicing.
  - Pest Control: Effective pest management solutions to protect your property and ensure a pest-free environment





# Landscaping & **Environmental**

MTE transforms outdoor areas into functional and aesthetically pleasing environments. We specialize in garden design, lawn installation, and landscape maintenance for residential and commercial properties. Our team also offers sustainable solutions for waste management and tree felling.

#### Crafting Beautiful, Sustainable Outdoor

#### **Spaces**

- Landscape Design: Creating bespoke designs that reflect your unique vision and style.
  - Lawn Installation: Establishing lush, healthy lawns through seeding, sodding, or hydroseeding.
  - Garden Maintenance: Regular upkeep to keep your landscape looking its best year-round.
  - Waste Management: Responsible handling and disposal of various types of waste, including hazardous waste.
  - Tree Felling: Safe and efficient removal of trees to maintain the health and safety of your property





### HVAC Systems

Manyawusi Trading Enterprise provides expert HVAC solutions for your home, business, or industrial space. Our team designs, installs, and maintains a full range of heating, ventilation, and air conditioning systems.

### **Commercial and Industrial HVAC Expertise**

- ▶ Manyawusi Trading Enterprise delivers advanced HVAC solutions tailored to meet the demands of commercial and industrial environments. Our expertise includes:
  - Climate Control: Chilled water systems, VRV systems, close control computer air conditioning, and water-cooled systems for precise temperature regulation and energy efficiency.
  - Refrigeration: Design, installation, and maintenance of cold rooms, freezer rooms, and supermarket refrigeration systems to ensure safe and reliable operation.
  - Air Quality and Ventilation: Kitchen extract systems, ventilation systems, and smoke ventilation to maintain healthy indoor environments.





### HVAC Systems

### **Domestic Comfort and Sustainability**

- ► We understand the importance of comfort and energy efficiency in the home. That's why we offer a range of domestic HVAC solutions including:
  - Air Conditioning: Central air conditioning with individual room control, splittype systems, and evaporative cooling options for tailored comfort.
  - Refrigeration: Cold and freezer room installations for optimal food storage.
  - Sustainability Focus: Hot water heat pumps and solar geysers to reduce energy costs and environmental impact.

### **Beyond Installation: Maintenance and Support**

▶ MTE provides ongoing maintenance, repair, and control solutions for all your HVAC systems. This includes water pumps, electrical control boards, and custom control systems to ensure long-term performance and reliability.





# Pump & Mechanical Engineering

MTE keeps your industrial operations running smoothly with our expert pump and mechanical engineering services. We specialize in maintenance, repair, and optimization of pumps, turbines, compressors, and valves. Our team's deep expertise and access to genuine spare parts ensure minimal downtime and maximum efficiency.

### Reliable Industrial Solutions for Peak Performance

- Pump Services: Keep your pumps running smoothly with our maintenance, repair, upgrades, and performance optimization services.
  - **Turbine Services:** Extend the lifespan and optimize the performance of your industrial turbines with our specialized maintenance and repair services.
  - Compressor Spares: Access a wide range of genuine compressor spare parts from leading brands to minimize downtime and ensure your operations continue uninterrupted.
  - Instruments & Valves: Ensure precise control and safety of your systems with our expert supply, installation, and maintenance of industrial instruments and valves





# Logistics & Fleet Management

MTE's fleet management solutions are designed to improve the efficiency, productivity, and profitability of your transportation and logistics operations. We offer a range of services, including leasing, management, financing, and sale-and-leaseback options.

### Tailored Fleet Solutions for Your Business Needs

- Full-Service Leasing: Outsource all aspects of your fleet management, from vehicle acquisition and maintenance to fuel management and disposal.
  - Management Only: Get expert guidance and support for managing your existing fleet.
  - Finance Only: Secure affordable financing for new or used vehicles.
  - Sale-and-Leaseback: Sell your existing fleet to MTE and lease it back for improved cash flow and operational flexibility





# Fencing & Security

Protect your home, business, or industrial facility with MTE's comprehensive fencing and security solutions. We design and install customized security systems tailored to your specific needs and budget.

### Secure Your Property, Safeguard Your Peace of Mind

- Perimeter Security: Choose from electric fencing, conventional fencing, or invisible mesh fencing to create a secure barrier around your property.
  - Access Control: Control who enters your premises with intercoms, gate motors, and advanced access control systems.
  - Surveillance: Deter crime and monitor your property with state-of-the-art CCTV camera systems.
  - Alarms and Monitoring: Receive immediate alerts and professional response in case of security breaches.





### **Our Partners & Clients**

Manyawusi Trading Enterprise is proud to partner with a diverse range of clients, from individual homeowners and small businesses to large corporations and government entities. Our commitment to quality, reliability, and customer satisfaction has earned us the trust of numerous organizations across various sectors. We value the relationships we build with our clients and partners, understanding that collaboration is key to achieving mutual success. We believe in open communication, transparency, and a shared vision for excellence in every project.































### **Get In Touch**

Ready to transform your space or enhance your comfort? We invite you to contact Manyawusi Trading Enterprise today to discuss your construction or HVAC needs. Our experienced team is ready to answer your questions, provide expert advice, and collaborate with you to develop a tailored solution that meets your specific goals and budget. Whether you're embarking on a new project or seeking maintenance and support for your existing systems, we look forward to hearing from you and building a lasting partnership.



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